



# ANCILLARY PROVIDER SCORECARD

Continued...

## IF THE TOTAL SCORE IS BETWEEN 0-15, TIME FOR NEW PROVIDERS!

Ancillary providers should be your partner and not just your vendor. They should provide you essential services but also protect your facility's bottom line, staff, and patient safety. They should keep you updated on industry best practices and help guide you through good times and challenging times. If a second wave of COVID-19 hits, you will need a partner.

## IF THE TOTAL SCORE IS BETWEEN 16-31, TIME TO RETHINK YOUR PROVIDERS!

If you were hit with surprise pricing restructuring or left to find your own staff and supplies, you didn't have a strong partner during the COVID-19 crisis. Choose a partner you can rely on and depend on to provide you with best practices and outstanding operational support.

## IF THE TOTAL SCORE IS BETWEEN 31-50, TIME FOR IMPROVED PROVIDERS!

Perhaps they provided you with the basic operations but missed the mark on elevating your outcomes and patient safety during a time of crisis. They may have been in communication with you infrequently and performed the basic tasks in your service agreement. Choose a partner that will rise to the occasion, show resilience and grit, and partner with you to navigate through a crisis.

### CONSONUS HEALTHCARE HAS:

- ✓ DEMONSTRATED RESILIENCE
- ✓ KEPT CONSISTENT PRICING
- ✓ DONE THE RIGHT THINGS FOR THEIR EMPLOYEES
- ✓ PROVIDED CONSISTENT COMMUNICATION AND EDUCATION
- ✓ IMPLEMENTED POSITIVITY CAMPAIGNS FOR THE INDUSTRY
- ✓ MAINTAINED FINANCIAL STABILITY
- ✓ AFFILIATED WITH A PRIVATELY OWNED, NATIONALLY-RECOGNIZED, PROVIDER LEADER

#### TO DISCUSS SWITCHING REHAB OR PHARMACY PROVIDERS:

please contact Rick Jackson at [rbjackson@consonushealth.com](mailto:rbjackson@consonushealth.com)

#### TO SEE CONSONUS' LATEST COVID-19 UPDATES AND RESOURCES:

visit [consonushealth.com/covid-19-general-updates/](https://consonushealth.com/covid-19-general-updates/)