

# Driving Success with Alternative Payment Models

## DESCRIPTION

In the ever-changing world of healthcare reimbursement, understanding the alternative payment models providers face in the future will help ensure successful results. There will be winners and losers in this marketplace. In order to win, it's more important than ever for post-acute health care organizations to demonstrate key pay-for-performance capabilities such as reducing readmissions and delivering functional improvements as efficiently as possible.

There are distinguishing themes demonstrated in these high performing health care organizations; particularly in the area of rehabilitation and preparing these patients for discharge to a lower level of care. These themes are the foundation for high quality and efficient results. Learn from leaders of a chain of facilities with experience in a heavily managed care environment about how they have implemented these strategies throughout their organization and the results they are experiencing compared to a more traditional Medicare payment model. Follow along as they share specific case study examples of patients in both traditional and alternative payment models, best practices in laying the groundwork, testing and leveraging results. This presentation will review critical tools needed for this more efficient model and allow the audience to participate in the discovery process with tangible examples of how to achieve similar results in your market.

## LEARNING OBJECTIVES

1. Distinguish the shift in Post-Acute Reimbursement to Alternate Payment Methods
2. Describe qualities of those high performing, successful providers who will be winners in this environment.
3. Outline what a successful transition to these new payment models looks like.
4. Specify the tools you will need to be navigate this new environment.
5. Identify how to use the tools to demonstrate evidence of success.