



CONSONUS
HEALTHCARE

Real Estate Investment in the Future's Coordinated Healthcare World

DESCRIPTION

In a world rapidly changing from fee-for-service to a setting-neutral, value-based environment, all health care providers—including those in seniors housing and care—will have to coordinate and partner to expand their capabilities. In this session, get expert insight from a panel of senior care providers and investors, as well as private equity investors in non-real estate care businesses. The panelists will share the practical realities of investing in a world where senior living and its associated care is blended with home care as well as other programs and services in order to complete a coordinated continuum.

TAKEAWAYS

1. Discover avenues of participating in an owned partnered, or third-party managed matrix of care.
2. Explore different investment models, from a real estate-centric approach to an operating-oriented focus, and find out which types of investors are considering or even targeting investments within a coordinated continuum strategy.

MODERATOR

Dexter Braff, President, The Braff Group

SPEAKERS

Peter Martin, Managing Director, JMP Securities

Phil Fogg, Jr., President & CEO, Marquis Companies & Consonus Healthcare

PE Investor TBD